

Highlights Galichia Hospital Group Media Relations

Media Metrics as of 5/2/14

PR campaigns:

Kentuckiana Medical Center ranked #1 Hospital in Louisville Area for Patient Safety by Consumer Reports Kentuckiana Medical Center (KMC), managed by the national healthcare development firm Galichia Hospital Group (GHG), is ranked as the #1 Hospital in Louisville Area for Patient Safety by the Consumer Reports organization. The top ranking was first released March 27, 2014, by Louisville's WAVE-TV – March 31, 2014 Link to PR Newswire

Kentuckiana Medical Center Opens New Emergency Room (ER), Promising a 15-Minute Or Less Wait Time Kentuckiana Medical Center (KMC) in Clarksville, IN, has opened its new state-of-the-art Emergency Department and is offering patients a wait time of 15 minutes or less. Now managed by Wichita-KS based Galichia Hospital Group (GHG), KMC is benefiting from the Group's past experience successfully making a similar promise to ER patients at Galichia Heart Hospital in Kansas. – December 18, 2013 Link to PR Newswire

Galichia Hospital Group Assumes Management of Kentuckiana Medical Center; Opens New Emergency Department Galichia Hospital Group, a national healthcare development firm based in Wichita, KS, has taken over management of the Kentuckiana Medical Center in Clarksville, IN. The Group will launch a new state-of-the-art Emergency Department at the medical center and increase patient rooms from 34 to 46. Galichia's Michael Phillips has been named CEO and will lead the expansion efforts underway. - December 3, 2013 Link to PR Newswire

Media Coverage:

TUESDAY, APRIL 25, 2014

HFN: 'When finances fall apart: Bankruptcy may lead to salvation'



Quoting from the April 25th article by Kelsey Brimmer: "Last summer, the 40-bed hospital filed for Chapter 11 bankruptcy protection in July. But bankruptcy didn't lead to closure forKentuckiana [Medical Center]. It actually led to its salvation. Shortly after a settlement agreement with the hospital's creditors was reached in November, Galichia Hospital Group, a national healthcare development firm based in Wichita, Kan., took over the hospital. Galichia brought on a new management team led by chief executive officer Michael Phillips, but retained Kentuckiana's 200 employees. Galichia also added a couple more service lines and more employees, Phillips said, and it plans on launching a new emergency department and increasing the number of patient rooms, turning a desperate situation for Kentuckiana into a win. 'It was a smooth transition,' said Phillips. Sometimes it can be a rough transition when you are trying to identify where costs are being lost, or how to downsize in many cases.' Kentuckiana and its surrounding community were very fortunate in the way the takeover by Galichia turned out, said industry observers."

Link to Healthcare Finance News

THURSDAY, APRIL 3, 2014

Thursday Biz Wrap: Consumer Reports rates Kentuckiana Medical Center No. 1 for patient safety'



Quoting from the April 3rd posting by Terry Boyd: "If you're not feeling great, you might want to head to the Sunny Side of Louisville. **Kentuckiana Medical Center in Clarksville** has come out of several reviews with the top safety rating in the Kentucky market. A market where it appears the rest of the competition is having a tough time when it comes to patient safety. KMC, managed by Wichita, Kansas-based healthcare development firm Galichia Hospital Group, is ranked as the No. 1 Hospital in the Louisville area for patient safety by Consumer Reports. That got them a shout out from WAVE-TV's Eric Flack, who did the original reporting. Flack stated the highest safety score in Consumer Reports for Louisville area hospital ratings 'is far from a household name. It's the Kentuckiana Medical Center in Clarksville, Indiana.' Only KMC received an above-average rating for avoiding medical mortality, based on how likely patients are to die within 30 days of being admitted for a heart attack, heart failure, or pneumonia." Link to Insider Louisville

MONDAY, MARCH 31, 2014

WDRB - FOX 41/Louisville: 'Kentuckiana Medical Center receives top ranking for patient safety"



Quoting from the posting: "A consumer report ranks Kentuckiana Medical Center as the top hospital in the Louisville area for patient safety, according to a press release. The announcement was made jointly by Galichia Hospital Group's Chairman and CEO Joseph P. Galichia and Michael Phillips, CEO of KMC. The ranking was first released last week in a report quoting Dr. John Santa, Medical Director for Consumer Reports Consumer Health Choices." Link to the WDRB website

MONDAY, MARCH 31, 2014

Wichita Business Journal: 'Galichia-managed Indiana medical center earns patient safety award'



Quoting from today's posting by Josh Heck: "Consumer Reports has awarded the Kentuckiana Medical Center top billing for patient safety in its region, according to a news release. Kentuckiana Medical is located in Clarksville, Ind. and is managed by Wichita-based Galichia Hospital Group, a national health care development company led by cardiologist Joseph Galichia." <u>Link to WBJ Biz Talk</u>

MONDAY, MARCH 31, 2014

On The Wire: 'Kentuckiana Medical Center ranked #1 Hospital in Louisville Area for Patient Safety by Consumer Reports'

"CLARKSVILLE, Ind., March 31, 2014 /PRNewswire/ -- Kentuckiana Medical Center (KMC), managed by the national healthcare development firm Galichia Hospital Group (GHG), is ranked as the '#1 Hospital in Louisville Area for Patient Safety' by Consumer Reports. The announcement is made jointly by GHG's Chairman and CEO Joseph P. Galichia, M.D., F.A.C.C., and Michael Phillips, CEO of KMC." <u>Link to PR Newswire</u> Coverage Overview:



WAVE-TV, Louisville's NBC Affiliate Link to the posting



WDRB, FOX 41 Louisville Link to the posting



Louisville Business First Link to the posting



Yahoo! Finance Link to the posting



Digital Journal Link to the posting



Reuters Link to the posting



Wall Street Select Link to the posting

TUESDAY, DECEMBER 23, 2013

Business First: 'New Kentuckiana Medical Center leader talks about priorities'

BUSINESS FIRST

Quoting from David Mann's December 19th posting: "Michael Phillips is settling into the role of CEO of Clarksville-based Kentuckiana Medical Center. Phillips, co-founder of Wichita, Kan.-based Galichia Hospital Group, recently relocated to Clarksville after Galichia began managing the center for Florida-based Rialto Capital, as Business First recently reported. In a recent interview, Phillips said administering the company's recently opened **emergency department** and **growing service lines** would be key priorities. Getting a larger group of physicians practicing at the hospital also will be important in the coming year." Link to Business First

TUESDAY, DECEMBER 18, 2013

Courier-Journal: Kentuckiana Medical Center opens ER, touts short wait times



Quoting from today's posting by Charlie White: "A private hospital in Southern Indiana is now guaranteeing that emergency room patients will be seen in 15 minutes or less...A multimillion-dollar expansion is expected to be completed early next year, including adding the final dozen of the originally planned 46 patient rooms, as well as adding telemetry-monitoring devices to some rooms and other new equipment.Kansas-based Galichia Hospital Group, led by Dr. Joseph Galichia, is managing the hospital for Florida-based owner Rialto." Link to the Courier-Journal

TUESDAY, DECEMBER 5, 2013

Courier-Journal: 'Private Clarksville hospital opens ER'



Quoting from this morning's posting: "Kentuckiana Medical Center opened its emergency room Sunday for the first time since the Clarksville hospital off U.S. 31 began serving the area in 2009...Michael Phillips, the hospital's new CEO who relocated from Wichita, said Wednesday that completion of a multimillion-dollar expansion is expected early next year, including the final dozen of the originally planned 46 patient rooms, as well as adding telemetry-monitoring devices to some rooms and other new equipment. Phillips said the hospital also plans on being able to guarantee ER patients that they'll be seen within 15 minutes, a promise he said his company has fulfilled in Kansas. The rooms boast lots of natural light and are all private rooms, 'which we find is good for patients,' Phillips said." Link to Courier-Journal.com

TUESDAY, DECEMBER 3, 2013

News and Tribune: 'Kentuckiana Medical Center under new management'



Quoting from today's posting: "CLARKSVILLE — Kentuckiana Medical Center is under new management. Galichia Hospital Group, a national healthcare development firm based in Wichita, Kan. has taken over the Kentuckiana Medical Center in Clarksville, according to an announcement today. Kentuckiana Medical Center, located off U.S. 31 in Clarksville, filed for Chapter 11 bankruptcy protection in July and a settlement agreement with the hospital's creditors was reached in November, according to the release. The settlement paved the way for the new management team to take over the facility." Link to The News and Tribune

TUESDAY, DECEMBER 3, 2013

Becker's Hospital Review: 'Galichia Hospital Group Assumes Management of Kentuckiana Medical Center

BECKER'S Hospital Review

company based in Wichita, Kan., Galichia Hospital Group, has taken over the management and operations of Kentuckiana Medical Center in Clarksville, Ind. KMC, a physician-owned hospital, filed for Chapter 11 bankruptcy in 2010. In July, the hospital received approval for its bankruptcy plan, and in November, it reached a settlement agreement with creditors. KMC had gone through several different financing proposals during the past few years." Link to Becker's Hospital Review

TUESDAY, DECEMBER 3, 2013

Galichia Hospital Group takes over management of Indiana hospital

Wichita Business Journal

Quoting: "Wichita-based Galichia Hospital Group has taken over the management of the Kentuckiana Medical Center in Clarksville, Ind. Galichia Hospital Group is a national health care development company led by Wichita cardiologist Joseph Galichia."

Link to coverage in the Wichita Business Journal

TUESDAY, DECEMBER 3, 2013

Clarksville hospital under new management

LOUISVILLE

BUSINESS FIRST Quoting: "Wichita, Kan.-based Galichia Hospital Group, a national health care development firm, is assuming the management of Clarksville's Kentuckiana Medical Center. Galichia executive Michael Phillips has relocated to Clarksville from Wichita to serve as CEO and lead an expansion of the hospital. The expansion included the long-awaited opening of an emergency department, which opened Sunday. The hospital also is increasing its patient rooms to 46 from 34." Link to Business First in Louisville, KY

TUESDAY, DECEMBER 3, 2013

Galichia Hospital Group to take over management of Indiana hospital



Quoting: "Cardiologist Joseph Galichia's latest venture, Galichia Hospital Group, is taking over management of its first hospital. The hospital, Kentuckiana Medical Center in Clarksville, Ind., is in the Louisville metro area. The contract to manage the hospital is for at least five years." Link to coverage on Kansas.com